
COMPANY DETAILS

Crowther Operations Pty Ltd

The Boss Shop

ABN 73 149 859 905

ACN 149 859 905

Year Established: 2011

Legal Structure/Ownership: Privately Owned Company **Annual Turnover:** 3 Million

Locations: 152 Camooweal Street, Mount Isa Q 4825 & 47 Ramsay Street Cloncurry Q 4824

Postal Address: PO Box 301, Mount Isa Q 4825

Phone Number: 07 4743 3264

Fax Number: 07 4743 0487

Email sales@thebossshop.com.au

Website: www.thebossshop.com.au

Primary Contact:

Name : Travis Crowther

Position title: Owner/Manager

E mail address: travis@thebossshop.com.au

Mobile Phone: 0439 437 000

Telephone: 07 4743 3264

COMPANY PROFILE

Core Competencies: The Boss Shop is quintessentially your one stop shop for all your industrial needs. We stock quality products that are proven to withstand constant use. Our employees are experienced, they are able provide solutions and advice to ensure you are getting the best possible product for your situation. We work to exceed our customers' expectations.

Brief History: The Boss Shop has had a few name changes over the years. It was originally established as a BSC Branch than became a BSC Stockist we have been servicing the people of Mount Isa for over 28 years in one form or another. Now know as The Boss Shop we are now a diverse supplier of a wide range of industrial supplies servicing Mining, Rural and Commercial industries. We are known for having experienced staff that will go the extra mile to ensure you get the right product to save your company time and money with providing products and solutions.

Value Proposition: Centrally located in both Mount Isa and Cloncurry CBD we have large warehouse facilities and showrooms to store and showcase a wide range of supplies. Experienced and diverse staff enables us to provide the expert advice for your company. Specialising in trade nights we bring the experts to you under one roof for a fee informative information session that enable your company to be on the forefront of new ideas and innovations.

*“The Boss Shop will inspire its employees to be the best they can be.
We will engage in sustainable practices and anticipate the needs of our customers.
We will ensure competitive pricing on quality products.”*

Competitive Advantage: At The Boss Shop we have the ability to stock the items you need. We are not constrained by corporate policies to stock holdings. We have stock that have been in the business for a long time and have the experience and expertise to be able to assist and provide solutions for your business.

CAPABILITIES AND CAPACITY

Business Units: The Boss shop has two other companies that it maintains. Castrol Oils Distribution and Century Batteries Distribution.

Services: *The businesses allow us to hold a extremely large range and quantities of Batteries and Oils due to all stock is located in Mount Isa and Cloncurry on consignment base.*

Products: Currently stock the widest and largest range of Century Batteries in Mount Isa and Cloncurry so we are able to provide you with the battery you need, when you need it. The same goes for oils where we keep the popular lines of oils that will assist your business by us having the product when you need it.

Facilities:

152 Camooweal Street, Mount Isa is a 1082m² building on a 2024m² that incorporates a showroom and warehouse facilities. Located close to the CBD, it is central location to all its customers. It has access for large body trucks and can accommodate all sized rigid trucks and single body articulated trucks.

47 Ramsay Street, Cloncurry is a 254m² building on a 980m² block comprising mostly of showroom with small storage facilities, with room to expand.

Equipment: 2.5 Tonne Forklift at Mount Isa and 2.5 Tonne Forklift at Cloncurry

Fleet: 10.4 GVM Flat body Truck, 1 Tonne 4x2 Single Cab Utility, 1 Tonne 4x4 Dual Cab Utility

Software/Systems: Attaché

Typical Value of Projects: \$1,000 to \$500,000+ (Largest project is \$750,000)

Geographical area served: Servicing Mount Isa and Cloncurry from fixed locations and delivering to Hughenden, Winton and areas in between on a monthly basis.

Financial Capability: Currently all equipment is owned outright, with a good cash flow that can accommodate large contracts and orders. The ability to source consignment stock from suppliers allows us to stock a wider and deeper range of stock

KEY PERSONNEL

Name: Travis Crowther

Position Title: Manager/Owner

I have had previous experience in mining through electrical apprenticeship and as tradesperson, moving into administrations and sales roles over the past 10 years. Experience in sales and finance has ensured that I can adapt to situations and able to offer solutions and customer focus.

Currently President of Commerce North West for the past 3 years and have sat on boards of several sporting and not for profit organisations in the past.

PROJECT SHOWCASE

Project Name: U4 Gearbox Replacement

Project Description: *We the assistance of our supplier we were able to provide an alternative more suitable gearbox for the U4 Conveyor at Mount Isa Mines*

Scope: Supply replacement Motor and Gearbox for U4 Conveyor

Location: Mount Isa Mines

Referee/testimonial: Alan Dean

CURRENT PROJECTS

Supply suitable battery box to suit a large number of batteries on the Mount Isa Mines Lease. We were provided drawings to then design and construct the suitable battery box with consultation with mines employees. Michael Hartley was our main contact.

CLIENT LIST

Mount Isa Mines, Ernest Henry Mine, Pybar, MMG, FMR, Cudeco

INSURANCE COVERAGE

Public Liability: \$20,000,000

Product Liability: \$20,000,000

Professional Indemnity: Nil – Advise this is not required due only supplying products and not advice

Work Cover: Unlimited – Workcover Queensland

ASSOCIATIONS

Associations: *Commerce North West*
